

# GERMANY AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



## INVESTMENT IN PENNSYLVANIA

German companies have 718 locations in Pennsylvania providing 41,774 jobs.

- ✓ 255 or 35% of these companies are manufacturers providing 27,440 jobs.
- ✓ Germany ranks 2nd for the total number of firms and 2nd for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
<b>Germany</b>	<b>718</b>	<b>41,774</b>	<b>2</b>	<b>2</b>
Canada	580	15,829	3	8
France	433	40,738	4	3
Japan	407	21,595	5	4

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.*

## TOP 10 GERMAN-OWNED FIRMS IN PA

- Bayer AG
- Bosch Rexroth Corp
- Siemens AG
- Ludwig G. Braun GmbH
- Deutsche Post AG
- SAP SE
- Bertelsmann Stiftung
- OSRAM Licht AG
- Kloeckner Metals Corp
- Covestro

■ Service

■ Manufacturing

## IMPORT AND EXPORT

### PA Imports from Germany Annually (in USD)

Pharmaceutical Products	\$1,771,381,798
Industrial Machinery, Including Computers	\$1,201,384,454
Optic, Photo Etc, Medic Or Surgical Instrments Etc	\$578,360,433
Electric Machinery Etc; Sound Equip; Tv Equip; Pts	\$525,601,881
Vehicles, Except Railway Or Tramway, And Parts Etc	\$287,870,200
<b>TOTAL ALL COMMODITIES</b>	<b>\$5,785,046,602</b>

*Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2018.*

### PA Exports to Germany Annually (in USD)

Optic, Photo Etc, Medic Or Surgical Instrments Etc	\$262,996,381
Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	\$174,743,812
Industrial Machinery, Including Computers	\$157,396,263
Electric Machinery Etc; Sound Equip; Tv Equip; Pts	\$127,683,643
Plastics and Articles Thereof	\$81,006,541
<b>TOTAL ALL COMMODITIES</b>	<b>\$1,375,045,852</b>

# PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION  
GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT  
1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED  
BUSINESS LOCATIONS  
EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS &  
SERVICES MOVING THROUGH  
PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT  
FEATURE OUR GREAT OUTDOORS



## PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

### AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

**For more information on locating a business operation in Pennsylvania,  
please contact the Pennsylvania Office of International Business  
Development at: +1.717.787.7190**



Hyner View State Park  
Clinton County, PA